

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of

The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 20, 2010

Consolidated-Tomoka Land Co.

(Exact name of registrant as specified in its charter)

Florida
(State or other jurisdiction of
incorporation)

001-11350
(Commission File Number)

59-0483700
(IRS Employer Identification No.)

1530 Cornerstone Boulevard, Suite 100
Daytona Beach, Florida
(Address of principal executive offices)

32117
(Zip Code)

Registrant's telephone number, including area code: **(386) 274-2202**

Not Applicable
(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition

On October 20, 2010, Consolidated-Tomoka Land Co., a Florida Corporation, issued a press release relating to the Company's earnings for 2010's third quarter and nine months ended September 30, 2010. A copy of the press release is furnished as an exhibit to this report.

Item 9.01. Financial Statements and Exhibits

The following exhibit is furnished herewith pursuant to Item 2.02 of this Report and shall not be deemed to be "filed" for any purpose, including for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section.

(d) Exhibits

99.1 [Press Release issued October 20, 2010](#)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CONSOLIDATED-TOMOKA LAND CO.

Date: October 20, 2010

/S/Bruce W. Teeters

Bruce W. Teeters, Senior Vice President - Finance and Treasurer
Chief Financial Officer

PRESS RELEASE

For Immediate Release
Consolidated-Tomoka Land Co.

Date: October 20, 2010
Contact: Bruce W. Teeters, Sr. Vice President
Phone: (386) 274-2202
Facsimile: (386) 274-1223

CONSOLIDATED TOMOKA REPORTS THIRD QUARTER EARNINGS

DAYTONA BEACH, FLORIDA - Consolidated-Tomoka Land Co. (NYSE Amex-CTO) today reported a net loss of \$176,993 or \$0.03 earnings per basic share and earnings before depreciation, amortization and deferred taxes (EBDDT) of \$1,789,261 or \$0.31 per share for the quarter ended September 30, 2010. The comparable numbers for the third quarter of 2009 were net income of \$209,662 or \$0.04 earnings per basic share and EBDDT of \$952,783 or \$0.17 per share. For the nine months ended September 30, 2010, the net loss totaled \$692,345 or \$0.12 earnings per basic share, compared with net income of \$719,677 or \$0.13 earnings per basic share in the first nine months of 2009. EBDDT totaled \$2,331,551 or \$0.41 per share in 2010's first nine months, compared with \$2,944,818 or \$0.51 per share in 2009 for the same period.

EBDDT is being provided to reflect the impact of the Company's business strategy of investing in income properties utilizing tax deferred exchanges. This strategy generates significant amounts of depreciation and deferred taxes. The Company believes EBDDT is useful, along with net income, to understanding the Company's operating results.

William H. McMunn, president and chief executive officer, stated, "Our local real estate market remains weak, mirroring the Florida and national economy. Going forward, our existing income property portfolio of credit-tenant leases, coupled with new leases in our Mason Commerce Center, should generate revenues sufficient to allow the Company to operate at or near breakeven. During the current real estate malaise, the Company has been actively working on new and improved residential and commercial land use entitlements and infrastructure improvements, such as roads, which we believe will benefit the value of the Company's real estate holdings when the market rebounds.R 21;

Consolidated-Tomoka Land Co. is a Florida-based company primarily engaged in converting Company owned agricultural lands into a portfolio of net lease income properties strategically located in the Southeast, through the efficient utilization of 1031 tax-deferred exchanges. The Company has low long-term debt and generates over \$9 million annually before tax cash flow from its real estate portfolio. The Company also engages in selective self-development of targeted income properties. The Company's adopted strategy is designed to provide the financial strength and cash flow to weather difficult real estate cycles. Visit our website at www.ctlc.com.

###

“Safe Harbor”

Certain statements contained in this press release (other than statements of historical fact) are forward-looking statements. The words “believe,” “estimate,” “expect,” “intend,” “anticipate,” “will,” “could,” “may,” “should,” “plan,” “potential,” “predict,” “forecast,” “project,” and similar expressions and variations thereof identify certain of such forward-looking statements, which speak only as of the dates on which they were made. Forward-looking statements are made based upon management’s expectations and beliefs concerning future developments and their potential effect upon the Company. There can be no assurance that future developments will be in accordance with management’s expectations or that the effect of future developments on the Company will be those anticipated by management.

The Company wishes to caution readers that the assumptions which form the basis for forward-looking statements with respect to or that may impact earnings for the quarter ended December 31, 2010, and thereafter include many factors that are beyond the Company’s ability to control or estimate precisely. These risks and uncertainties include, but are not limited to, the strength of the real estate market in the City of Daytona Beach in Volusia County, Florida; the impact of a prolonged recession or further downturn in economic conditions; our ability to successfully execute acquisition or development strategies; any loss of key management personnel; changes in local, regional and national economic conditions affecting the real estate development business and income properties; the impact of environmental and land use regulations; the impact of competitive real estate activity; variability in quarterly results due to the unpredictable timing of land sales; the loss of any major income property tenants; and the availability of capital. Additional information concerning these and other factors that could cause actual results to differ materially from those forward-looking statements is contained from time to time in the Company’s Securities and Exchange Commission filings, including, but not limited to, the Company’s Annual Report on Form 10-K. Copies of each filing may be obtained from the Company or the SEC.

While the Company periodically reassesses material trends and uncertainties affecting its results of operations and financial condition, the Company does not intend to review or revise any particular forward-looking statement referenced herein in light of future events.

Disclosures in this press release regarding the Company’s third quarter financial results are preliminary and are subject to change in connection with the Company’s preparation and filing of its Form 10-Q for the quarter ended September 30, 2010. The financial information in this release reflects the Company’s preliminary results subject to completion of the quarterly review process. The final results for the quarter may differ from the preliminary results discussed above due to factors that include, but are not limited to, risks associated with final review of the results and preparation of financial statements.

This release refers to certain non-GAAP financial measures. As required by the SEC, the Company has provided a reconciliation of these measures to the most directly comparable GAAP measures with this release. Non-GAAP measures as the Company has calculated them may not be comparable to similarly titled measures reported by other companies.

EARNINGS NEWS RELEASE

	QUARTER ENDED	
	SEPTEMBER 30, 2010	SEPTEMBER 30, 2009
REVENUES	\$ 3,416,026	\$ 4,344,610
NET INCOME (LOSS)	\$ (176,993)	\$ 209,662
BASIC & DILUTED EARNINGS (LOSS) PER SHARE:		
NET INCOME (LOSS)	\$ (0.03)	\$ 0.04
	NINE MONTHS ENDED	
	SEPTEMBER 30, 2010	SEPTEMBER 30, 2009
REVENUES	\$ 9,803,966	\$ 13,454,067
NET INCOME (LOSS)	\$ (692,345)	\$ 719,677
BASIC & DILUTED EARNINGS (LOSS) PER SHARE:		
NET INCOME (LOSS)	\$ (0.12)	\$ 0.13

RECONCILIATION OF NET INCOME TO EARNINGS BEFORE
DEPRECIATION, AMORTIZATION AND DEFERRED TAXES (EBDDT)

	QUARTER ENDED	
	SEPTEMBER 30, 2010	SEPTEMBER 30, 2009
NET INCOME (LOSS)	\$ (176,993)	\$ 209,662
ADD BACK:		
DEPRECIATION & AMORTIZATION	686,231	695,813
DEFERRED TAXES	(1) 1,280,023	47,308
EARNINGS (LOSS) BEFORE DEPRECIATION, AMORTIZATION AND DEFERRED TAXES	<u>\$ 1,789,261</u>	<u>\$ 952,783</u>
BASIC WEIGHTED AVERAGE SHARES OUTSTANDING	<u>5,723,980</u>	<u>5,723,268</u>
BASIC EBDDT PER SHARE	<u>\$ 0.31</u>	<u>\$ 0.17</u>

	NINE MONTHS ENDED	
	SEPTEMBER 30, 2010	SEPTEMBER 30, 2009
NET INCOME (LOSS)	\$ (692,345)	\$ 719,677
ADD BACK:		
DEPRECIATION & AMORTIZATION	2,066,031	2,063,970
DEFERRED TAXES	(1) 957,865	161,171
EARNINGS (LOSS) BEFORE DEPRECIATION, AMORTIZATION AND DEFERRED TAXES	<u>\$ 2,331,551</u>	<u>\$ 2,944,818</u>
BASIC WEIGHTED AVERAGE SHARES OUTSTANDING	<u>5,723,733</u>	<u>5,724,336</u>
BASIC EBDDT PER SHARE	<u>\$ 0.41</u>	<u>\$ 0.51</u>

EBDDT - EARNINGS BEFORE DEPRECIATION, AMORTIZATION, AND DEFERRED TAXES. EBDDT IS NOT A MEASURE OF OPERATING RESULTS OR CASH FLOWS FROM OPERATING ACTIVITIES AS DEFINED BY U.S. GENERALLY ACCEPTED ACCOUNTING PRINCIPLES. FURTHER, EBDDT IS NOT NECESSARILY INDICATIVE OF CASH AVAILABILITY TO FUND CASH NEEDS AND SHOULD NOT BE CONSIDERED AS AN ALTERNATIVE TO CASH FLOW AS A MEASURE OF LIQUIDITY. THE COMPANY BELIEVES, HOWEVER, THAT EBDDT PROVIDES RELEVANT INFORMATION ABOUT OPERATIONS AND IS USEFUL, ALONG WITH NET INCOME, FOR AN UNDERSTANDING OF THE COMPANY'S OPERATING RESULTS.

EBDDT IS CALCULATED BY ADDING DEPRECIATION, AMORTIZATION AND THE CHANGE IN DEFERRED INCOME TAXES TO NET INCOME AS THEY REPRESENT NON-CASH CHARGES.

- (1) THE ADD BACK FOR DEFERRED TAXES, BOTH FOR THE QUARTER AND NINE MONTHS ENDED SEPTEMBER 30, 2010, INCLUDES AN APPROXIMATE \$1,000,000 ADD BACK ASSOCIATED WITH ACCELERATED DEPRECIATION RESULTING FROM AMENDED TAX RETURNS FILED BASED ON A COST SEGREGATION STUDY PERFORMED ON THE COMPANY'S INCOME AND GOLF PROPERTIES.

CONSOLIDATED BALANCE SHEETS

	(UNAUDITED)	
	SEPTEMBER	DECEMBER
	30,	31,
	2010	2009
ASSETS	\$	\$
Cash	139,064	266,669
Investment Securities	5,145,033	4,966,864
Refundable Income Taxes	1,754,394	433,006
Land and Development Costs	24,250,413	26,700,494
Intangible Assets	4,272,771	4,588,649
Other Assets	7,827,069	5,634,017
	<u>43,388,744</u>	<u>42,589,699</u>
Property, Plant and Equipment:		
Land, Timber and Subsurface Interests	14,622,841	13,960,019
Golf Buildings, Improvements and Equipment	11,811,971	11,798,679
Income Properties Land, Buildings and Improvements	119,935,128	119,800,091
Other Building, Equipment and Land Improvements	3,262,345	3,262,345
Construction in Process	42,927	--
Total Property, Plant and Equipment	<u>149,675,212</u>	<u>148,821,134</u>
Less, Accumulated Depreciation and Amortization	(16,539,573)	(14,835,701)
Net - Property, Plant and Equipment	<u>133,135,639</u>	<u>133,985,433</u>
TOTAL ASSETS	<u><u>176,524,383</u></u>	<u><u>176,575,132</u></u>
LIABILITIES		
Accounts Payable	609,927	864,186
Accrued Liabilities	8,870,926	7,385,250
Accrued Stock Based Compensation	762,491	1,428,641
Pension Liability	1,208,238	1,377,719
Deferred Income Taxes	35,233,233	34,275,368
Notes Payable	<u>12,591,639</u>	<u>13,210,389</u>
TOTAL LIABILITIES	<u><u>59,276,454</u></u>	<u><u>58,541,553</u></u>
SHAREHOLDERS' EQUITY		
Common Stock	5,723,980	5,723,268
Additional Paid in Capital	5,157,588	5,131,246
Retained Earnings	107,775,170	108,639,227
Accumulated Other Comprehensive Loss	<u>(1,408,809)</u>	<u>(1,460,162)</u>
TOTAL SHAREHOLDERS' EQUITY	<u><u>117,247,929</u></u>	<u><u>118,033,579</u></u>
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u><u>176,524,383</u></u>	<u><u>176,575,132</u></u>

[Back to 8K](#)